



Gil Granot-Mayer

Executive Vice President for Innovation and Outreach, Vice CEO Okinawa Institute of Science and Technology (OIST).

Professional Summary

Gil Granot-Mayer is an accomplished leader with over 20 years of experience in the technology transfer ecosystem, early-stage investments, and innovation management. He has a proven track record of driving successful technology transfer operations globally, with a particular focus on developing business and commercial strategies, raising capital, and establishing strategic partnerships. His work has been instrumental in bridging academia and industry, resulting in the creation of numerous startups, the negotiation of over 200 licensing agreements, and the generation of over \$500 million in revenue from various sources, including royalties and milestone payments.

Current Role at OIST

As the Executive Vice President at OIST, Gil leads the university's technology transfer, entrepreneurship, innovation, and economic development unit—OIST Innovation. In addition, Gil is leading the development of OIST's outreach activity, OIST Energy Testbed, and the COI-NEXT Bio-Convergence Center at OIST. Under his leadership, OIST Innovation has become a pivotal entity within the university, fostering collaborations with leading Japanese corporations and expanding the university's global acceleration program. He was instrumental in launching an industry membership program with over 50 registered members and creating a 5 billion JPY affiliated venture fund. Gil also spearheaded the establishment of a new university center for Bio-Convergence with secured long-term funding and led the development of new incubation facilities on campus.

Previous Experience

CEO, Yeda Research & Development Co. LTD (2016-2020)

Gil served as the CEO of Yeda, the technology transfer arm of the Weizmann Institute of Science, where he tripled licensing activities and significantly increased the number of spin-offs. His leadership in broadening strategic partnerships and implementing innovative technology transfer strategies solidified Yeda's position as a global leader in technology transfer.

Deputy CEO & General Counsel, Yeda Research & Development Co. LTD (2006-2016)

Gil led over 100 licensing, industry research funding, and litigation deals in this role, contributing to substantial revenue generation for Yeda and the Weizmann Institute of Science. He also played a key role in enhancing the corporate BI system and shaping Yeda's strategic direction.

Senior Associate, Epstein Chomsky Osnat & Co. (2003-2006)

Gil provided legal counsel on complex litigation cases and commercial deals, primarily for Israeli high-tech and foreign corporations.

Associate, Ravia & Co. Law Offices (2001-2003)

Focused on copyright licensing, e-commerce, intellectual property, internet security, and privacy law.

Education

MBA, Tel Aviv University, 2004

Specialization: Finance

LL.B. (cum laude), Buchmann Faculty of Law, Tel Aviv University, 1996

Certification:

- Oxford Artificial Intelligence Programme, 2024
- The 8400 Health Network Leadership Program, Harvard Business School, 2018
- Program on Negotiation, Harvard Law School, 2010
- Certified Lawyer, Israeli Bar Association, 1997

Leadership Positions

- Member of Japan Association of Corporate Executives – The Kezai Doyukai - 2025
- Network Member, 8400 Health Network, 2018-Present
- Co-Chair, Israel's Technology Transfer Organization (ITTN), 2017-2020